Alisa Zhang

600 E. Madison

Ann Arbor, MI 48109

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Kimberly Larsen

400 S. Washington Street,

Green Bay, WI 54301

Dear Kimberly,

Like Breakthrough, I’m always striving for the sustainability. This is why I participated as a group leader at the Ethical and Responsible Business Network, a student organization that seeks to educate students and businesses in ways sustainability and profitability go hand in hand. Interviewing staffs at different transportation delivery companies, I have seen the necessity of protecting the environment while conducting businesses and supply chain. Thus, the mission of Breakthrough immediately struck a chord and I am excited to express my interest in the 2020 Summer Intern position.

I am also drawn to this position because of my strong analytical skill. As a research assistant and co-author of the research “Impact of Bilingual CS Education on Student Learning and Engagement in a Data Structures Course,” I used Python to program both control group and experiment group students’ grades and used SQL to generate graphs to analyze the study outcomes of different teaching ways. Through this research working with Python programming and interpreting data, I have developed a passion for identifying patterns of data.

My internship in China Telecom Americas allowed me to gain hands-on experience within business field. My main task is to coordinate the regional manager with promoting the SIM cards to UMich students and use different strategies to reach target clients. By interacting with different clients and coping with their concerns, I gained strong oral and communication skills. I want to reach the KPI given by my regional manager, so I took the initial on promoting it remotely from my regional manager’s supervision. During my internship as an auditor, I edited the auditing papers and accounted for the integrity of financial statements through Microsoft Office Suite, which I become comfortable with using them. The skills I gained through my internship have prepared me to enter the intern at Breakthrough and I plan to apply these skills to this internship position.

I feel that my past experiences with the data analysis research and past internships have prepared me for the Summer 2020 Intern position. I am dedicated to the mission of Breakthrough and excited at the possibility of working here. I look forward to the challenges that might come my way. I would love the opportunity to discuss my experiences and skills with you and look forward to hearing from you. I can be reached at alisahq@umich.edu or 231-833-0335.

Best,

Alisa